## **Exemplary Mandate Overview\***

- Advising a German international machine manufacturer on establishing its production facility in Saudi Arabia and structuring its regional distribution network in the countries of the Gulf Cooperation Council.
- Preparing contracts for the appointment of distributors for a well-known German manufacturer in countries of the Middle East and drafting the contractual basis for license grants and technology transfer.
- Supporting a well-known German manufacturer of home appliances in terminating an agency contract for the UAE and building up its own sales company in Dubai.
- Corporate restructuring of the subsidiary of a German power producer and manufacturer of power stations in Dubai with respect to delivery transactions to Iraq after the American attack in the spring of 2003.
- Advising the local branch of a large German formwork technology company on appropriate tax structures.
- Advising the local branch of another large German formwork technology company on the restructuring of its Articles of Association with regard to compensation for the local majority requirement for corporations in the UAE.
- Advising a business organization representing the Federal Republic of Germany and acting on behalf of the German Federal government on the legal restructuring of its marketing company in Dubai.
- Advising a European weapons technician during his negotiations with the UAE's Ministry of Defense with regard to the local manufacturing of a new weapons system.
- Legal representation of a well-known German cheese manufacturer in litigation against its marketing company in Dubai.
- Advising a leading local timeshare company in preparing arbitration against an Indian marketing company in Goa, India.
- Advising a local Emirate government regarding the construction and operation of a central sewage collection and treatment system, as well as revision and drafting of relevant contracts.
- Transformation of the legal structure of the local branch of a major Swiss food wholesaler.
- Drawing up the local sales contract for the UAE market launch of the product of an internationally active Japanese energy drink manufacturer.

- Advising a well-known German lighting manufacturer on asserting trademark claims for product copies on the local market.
- Advising an Austrian celebrity on land acquisition, land sale, and brokerage of real estate in Dubai.
- Advising an Austrian company in Oman on the legal wording of contracts concerning the delivery and installation of a cashless payment system.
- Advising a major German paint manufacturer on relocating its local manufacturing branch to Saudi Arabia.
- Advising a German aircraft equipment and defense technology enterprise on structuring its branch in Kuwait.
- Providing legal expertise for the regional distribution center of a German automobile manufacturer with regard to spare part requests for vehicles reported as stolen.
- Providing labor law expertise for the Labor and Social Court in Vienna on the basis of a corresponding letter rogatory.
- Leading contract negotiations on the largest slaughterhouse in Saudi Arabia (Mecca) for a Dutch refrigeration unit manufacturer with its Saudi joint venture partner until completion of the contract.
- Advising a major architecture firm on establishing a branch in Dubai.
- Providing legal advice to the human resources department of a hotel belonging to an international hotel chain in the UAE.
- Leading the termination pay negotiations for the managing director for the Near and Middle East of a Canadian supplier of telecom equipment operating worldwide.
- Advising a major German underwear manufacturer with regard to trademark law.
- Advising a major German separator manufacturer on the wording of the contract with its agent in Saudi Arabia.
- Advising a German automobile manufacturer on the termination of its contract with its distributor in Kuwait.
- Advising a Swiss food industry enterprise on the structuring of an open consortium agreement for the establishment of a soy mill in Abu Dhabi.
- Advising a well-known German technology group with regard to taxation of income for employees posted to Saudi Arabia and the United Arab Emirates.

Al Sharif Advocates & Legal Consultants Marriott Hotel Complex/Hamarain Centre P.O. Box 8867 Dubai - United Arab Emirates

- Corporate law restructuring of the branch of a well-known German service provider in the market segments industry, products, and traffic in order to avoid the closure of the site.
- Successful representation of a Lebanese construction company in arbitration proceedings against a member of the ruling family in Dubai.
- Contractual design of standard sales contracts for the apartments of an Iranian property developer in his condominium complex at Dubai Marina.
- Establishment of an industrial enterprise for an Italian air conditioning company in Dubai.
- Providing legal expertise to a German group of taxable real estate investors regarding the tax treatment of income from rentals and leasing, capital gains, and industrial and commercial property trading in Dubai.
- Advising a renowned German kitchen manufacturer on setting up its business in the United Arab Emirates.
- Providing legal expertise regarding the dismissal of an employee of a German component manufacturer posted from Germany to the United Arab Emirates taking German and UAE labor law into account.
- Advising a renowned German supplier of systems for the installation and maintenance of low and medium voltage networks on the termination of an agency contract in the United Arab Emirates.
- Providing general consulting services for a local airline based in Dubai.
- Providing general consulting services for a German airline based in Dubai.
- Advising a leading global provider of products and services for patients with chronic renal failure on corporate restructuring in Dubai.
- Notarized appointment of advocate Seifert by His Highness Sheikh Ahmed bin Saeed Al Maktoum, in his capacity as chairman and CEO of the largest air travel service provider in the Middle East, as legal representative for founding and establishing a joint venture with a British travel service provider in Dubai.

<sup>\*</sup> The services listed here, which were provided independently by the legal attorney Jörg Seifert and by his team, are merely exemplary in nature and in no way complete.